

Message Text

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PAGE 01 STATE 227504

21

ORIGIN EA-09

INFO OCT-01 ISO-00 EB-07 CIAE-00 INR-07 NSAE-00 /024 R

DRAFTED BY EA/PRCM:JAUBERT:CED

APPROVED BY EA/PRCM:HETTHAYER

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R 150053Z SEP 76

FM SECSTATE WASHDC

TO USLO PEKING

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E.O. 11652: N/A

TAGS: BTRA CH US CH

SUBJECT: IBM GROUP TO VISIT PEKING

1. A SEVEN-PERSON GROUP REPRESENTING IBM AND CHASE PACIFIC TRADE ADVISORS WILL VISIT PEKING FOR TWO OR THREE WEEKS ARRIVING SEPTEMBER 26. CHASE WILL BE REPRESENTED BY KEN MORESE AND MARY WORDSWORTH, IBM BY BRAD FOSS, STEVE HOLTON, BOB CREASY, JOHN MAKIPAA AND JOHN RYAN.

2. THE GROUP WILL BE DISCUSSING WITH TECHIMPORT THE POSSIBLE SALE OF AN IBM 135 COMPUTER WHICH IS TO BE PART OF A CENTRIFUGAL COMPRESSOR PLANT SUPPLIED BY AN ITALIAN FIRM, NUOVO PIGNONE. KEN MORSE, WHO REQUESTED THAT ABOVE INFORMATION BE TRANSMITTED TO USLO, WILL CONTACT ECON/COMMERCIAL OFFICER ON ARRIVAL.
ROBINSON

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Message Attributes

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